

## ATTACHMENT A

### Fall River Mills Airport Revenues & Expenses

The Airport has a current fund balance of \$12,138. Caltrans provides a \$10,000 annual subsidy. Nine hangars and four portable hangar sites are leased. An agricultural sprayer has a ground lease. Automobile parking spaces are rented by the month. Fuel sales have declined to about 4,000 gallons per year. A Fixed Base Operator (FBO) could potentially service aircraft, sell goods, rent equipment, etc. Two Requests for Proposals have generated little interest.

Operating Revenues			
	2013/14	2014/15	2015/16
Fuel Sales	\$ 43,596	\$ 25,604	\$ 23,588
Hangar Rental/Parking Fees	\$ 31,022	\$ 27,348	\$ 27,815
State Aid	\$ 10,000	\$ 10,000	\$ 10,000
Interest/Late Fees	\$ 79	\$ 294	\$ 100
<b>Total</b>	<b>\$ 84,697</b>	<b>\$ 63,246</b>	<b>\$ 61,503</b>

Substantial fixed costs are incurred to operate an airport. An automated Airport Weather Observation System (AWOS) provides real-time information to pilots. Routine cleaning and calibration is required. Gas-related expenses exceed revenues. Equipment breakdowns are common. Fuel must be managed for quality. Stormwater monitoring is required. Airport lighting is a major expense. Snowplowing was formerly conducted by a volunteer but he passed away. Mowing and other services are provided for Airport Days. Bathrooms and the Pilots Lounge are conditioned and maintained. Hangar management is labor-intensive (negotiations, insurance, collections, maintenance, tenant issues, etc.). Any new service requires corresponding revenues or expense control.

Operating Expenses			
	2013/14	2014/15	2015/16
Fuel Costs	\$ 34,023	\$ 30,078	\$ 8,633
Fuel Equipment Maintenance	\$ 3,078	\$ 3,700	\$ 6,324
Administrative Labor	\$ 14,278	\$ 10,768	\$ 5,485
Permits	\$ 2,541	\$ 806	\$ 998
Utilities	\$ 7,911	\$ 7,740	\$ 7,327
A-87	\$ 4,268	\$ 5,478	\$ 7,258
Liability Insurance	\$ 8,051	\$ 8,363	\$ 8,872
Janitorial	\$ 1,208	\$ 1,650	\$ 1,058
Garbage	\$ 428	\$ 744	\$ 604
Maintenance of Structures	\$ 2,289	\$ 2,452	\$ 865
Communications	\$ 1,331	\$ 1,421	\$ 1,345
Hangar Maintenance	\$ 0	\$ 1,190	\$ 119
Runway Maintenance	\$ 7,276	\$ 12,058	\$ 7,778
AWOS	\$ 4,950	\$ 7,175	\$ 5,100
<b>Total</b>	<b>\$ 91,632</b>	<b>\$ 93,623</b>	<b>\$ 61,766</b>