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Fleet Proposal

10/31/2017

To: Shasta County Fleet
Attn: Buck Belflower

Prepared by: Bill Dawson

Re: Vehicle Quote New 2018 Ford F-350 Regular Cab 2WD Chassis

Quantity	Description	Unit Price	Total
2	New 2018 Ford F-350 Regular Cab 2WD Chassis Factory order 14-16 Weeks order to delivery Includes all requested options and Scelzi Service Body.	\$34,495.00	\$68,990.00
Exempt		Net Price	\$68,990.00
		Sales Tax	\$5,001.78
		License	\$0.00
		Doc Fee	\$0.00
		MCVS Fee	\$58.00
		Tire Tax	\$17.50
		Bid Amount	\$74,067.28

Price For 2 F-350 Chassis
Quote good until 12/31/2018

NEW FORD F-350 REGULAR CAB / CHASSIS GAS

PRICING BASED UPON COST +/- 10% FOR OPTIONS / CHANGES, CLIN #25, RANK 1
STATE OF CALIFORNIA CONTRACT 1-16-23-20A

DOWNTOWN FORD SALES | (916) 442-6931 | WWW.DOWNTOWNFORDSALES.COM

MAJOR STANDARD EQUIPMENT

4X2, SRW, 6.2L V8 FFV GAS ENGINE, 6-SPEED AUTOMATIC TRANSMIS
GAL. FUEL TANK, BLACK FRONT STEP BUMPERS, 18" ARGENT PAINTI
RUBBER FLOORING, MANUAL WINDOWS, A/C, AM/FM, VINYL SEATS, 1

23,660.00 +

389.00 +

23,660.00

DRIVETRAIN / CAB CONFIGURATION

CHANGE TO 4X4

76.00 +

CHANGE TO CREW CAB (FULL-SIZE) - 179" WB / 60" CA

62.00 +

CHANGE TO DUAL REAR WHEEL (DRW)

184.00 +

CHANGE TO SUPERCAB (EXTENDED CAB) - 168" WB / 60" CA

87.00 +

ELECTRONIC SHIFT-ON-THE-FLY (REQ. 4X4)

141.00 +

LIMITED SLIP REAR AXLE

640.00 +

WHEELBASE

CHANGE TO REGULAR CAB LONG WHEELBASE - 169" WB / 84" CA (R

318.00 +

DIESEL ENGINE

CHANGE TO 6.7L DIESEL ENGINE

238.00 +

ENGINE IDLE SHUTDOWN (REQ. 6.7L DIESEL ENGINE)

127.00 +

HIGH CAPACITY TRAILER TOW PACKAGE - (REQ. 6.7L DIESEL ENGIN

OPERATOR COMMANDED REGENERATION - OCR (REQ. 6.7L DIESEL

TRANSMISSION POWER TAKE-OFF PROVISION (REQ. 6.7L DIESEL EN

FACTORY-INSTALLED OPTIONS

110V / 400W OUTLET

1,139.00 +

ADVANCED SECURITY PACKAGE

535.00 +

ALL TERRAIN TIRES - LT275/70RX18E BSW A/T

375.00 +

ALTERNATOR, HEAVY DUTY (ONLY AVAIL. ON 6.2L V8 GAS ENG.)

374.00 +

BACKUP ALARM

50.00 +

BLUETOOTH - FACTORY SYNC

274.00 +

CLOTH SEATING - 40/20/40 FRONT SEATS

5,656.00 +

CLOTH SEATING - HIGH BACK BUCKET SEATS

160.00 +

CRUISE CONTROL

34,485.00

DAYTIME RUNNING LIGHTS

DUAL BATTERIES

34,485.00 x

HD SERVICE SUSPENSION

1.0725 =

LED AMBER WARNING STROBES

36,985.16 x

LED SIDE-MIRROR SPOTLIGHTS (REQ. POWER GROUP)

36,985.16 +

POWER GROUP - INCL. PWR LOCKS, WINDOWS, HEATED PWR MIRR

POWER-SLIDING GLASS W/ DEFROST (REQ. POWER GROUP, ONLY A

REAR VIEW CAMERA

37,235.16 x

REMOTE START SYSTEM (REQ. POWER GROUP)

2. =

RUNNING BOARDS

SKID PLATES (REQ. 4X4)

SPARE TIRE, WHEEL, JACK

SPLASH GUARDS - FRONT ONLY

TRAILER TOW PACKAGE

TRAILER BRAKE CONTROLLER

XL VALUE PACKAGE - INCL. AM/FM/CD/AUX, BRIGHT CHROME HUB C

DEALER UPFIT

LIFTGATE - TOMMYGATE (STYLE, CAPACITY & PRICE VARIES BY APP
PRIVACY GLASS

PUSH BUMPER - [] SETINA (0SP1) [] GO RHINO (0GP1) (SELECT O

SPOT LAMPS - PILLAR MOUNTED (EACH): [] DRIVER SIDE [] PASS

SPRAY-IN BEDLINER

UNDERSEAL CHASSIS

WINCH - WARN 15,000# (BEHIND BUMPER, INSTALLED)

SERVICE BODIES PRICES FOR SINGLE REAR WHEEL -

MATERIAL RACK - OVERHEAD, FORKLIFT LOADABLE

RECEIVER HITCH FOR SERVICE BODY TRUCKS

SERVICE BODY - CTEC 10438-79

SERVICE BODY - DIAMOND 16-38-108-CT B49 CLOSED TOP [] ADD \$

SERVICE BODY - HARBOR HT 108

SERVICE BODY - KNAPEIDE 6108J CLOSED TOP [] ADD \$495 FOR

SERVICE BODY - PACIFIC 108401549VF

SERVICE BODY - ROYAL 40-VO-108

SERVICE BODY - SCELZI-SCBR-108-79-38V CLOSED TOP [] ADD \$160 FOR OPEN TOP (3S01)

UNDERBODY TOOLBOX

ACCESSORIES

EXTRA KEY, NO POWER GROUP - MAXIMUM OF 5 KEYS PER VEHICLE

EXTRA KEY, W/ KEY FOB (REQ. POWER GROUP) - MAXIMUM OF 5 KEYS PER VEHICLE

MANUAL - SHOP (CD-ROM)

MANUAL - PARTS (CD-ROM)

WARRANTY - EXTRA CARE, 5YR/100,000MI/\$100.00 DEDUCTIBLE

ITM #	PRICE	✓
34X4	6,034.00	
3W2E	3,459.00	
3F3G	1,738.00	
3X3E	2,875.00	
3213	184.00	
3AXL	389.00	
ITM #	PRICE	✓
3F3G	887.00	
D99T	8,594.00	
D63T	249.00	
D535	1,129.00	
D98R	249.00	
D62R	279.00	
243C	76.00	
276Z	62.00	
3TBM	184.00	
367E	87.00	
276C	141.00	
091M	640.00	
3LS0	318.00	
3L40	621.00	
3525	238.00	
0942	45.00	
386M	212.00	
267H	127.00	
391S	663.00	
363A	163.00	
390L	1,139.00	
2435	409.00	
076V	535.00	
067S	198.00	
018B	375.00	
341P	99.00	
061J	374.00	
361S	76.00	
3531	50.00	
052B	274.00	
396V	729.00	
LIFT	INQUIRE	
OTNT	375.00	
---	597.00	
OSPT	495.00	
OLIN	595.00	
OUND	399.00	
OWIN	3,200.00	
0FRK	1,395.00	
0HTC	595.00	
3C02	7,634.00	
3DC1	5,472.00	
3H01	5,999.00	
3KC1	6,259.00	
3P01	5,770.00	
3R01	6,285.00	
3SC1	5,656.00	
OUTB	795.00	
00KY	189.00	
0PKY	299.00	
0MS0	294.00	
0MP0	279.00	
3WTY	2,142.00	

sub-total

After tax

Delivery fee

74,470.32 *

+ title fees

+ tire tax

DOWNTOWN FORD SALES | 525 N. 16TH ST. SACRAMENTO, CA 95811 | (916) 442-6931

CONTACT SANDRA SCOTT WITH QUESTIONS OR INQUIRIES

PROPRIETARY