

RESPONDER INFORMATION

RESPONDERS MUST FILL IN APPROPRIATE SPACES AND BOXES BELOW.

1. Responder represents that he/she/it one of the following (check appropriate):

☒ A regular dealer the product(s) and/or service(s) quoted upon
☐ A manufacturer of the product(s) and/or service(s) quoted upon

2. Responder operates as:

☐ An Individual
☐ Partnership
☒ Corporation, incorporated in the State of Washington
☐ Other entity (specify): _____

Responder agrees to provide the requested service(s) and/or product(s) on the terms and conditions stated in the Response for 30 days following the deadline for receipt of responses.

Pacific Mobile Structures, Inc.

COMPANY NAME

Stuart Kamstra

CONTACT NAME

4375 Farm Supply Drive

STREET ADDRESS

Ceres, CA 95307

CITY

STATE

ZIP CODE

209-846-7282

PHONE NUMBER

209-524-3413

FAX NUMBER

stuart@pacificmobile.com

E-MAIL ADDRESS

By signing this Request for Quotes (RFQ), signer represents that he/she has the authority to authorize this quote and to bind the party on whose behalf his/her execution is made, and certifies that all information provided on this form and contained within the quote are true. Signer acknowledges that if the quote contains any false statements, the County may declare any contract, purchase order or agreement made as a result of the quote to be void.


 SIGNATURE OF PERSON AUTHORIZED TO SIGN RESPONSE

Stuart Kamstra

PRINT OR TYPE SIGNER'S NAME AND TITLES



October 26, 2017

Shasta County Department of Support Services
1450 Court Street, Suite 348
Redding, CA 96001

RE: "Response to RFQ 18-18 to provide one modular building"

Monica Fugitt:

Pacific Mobile Structures is excited to work with you on providing a new modular office building.

This proposal will contain the following information for the **24'x50' size building**:

- Sales agreement
- Exceptions / Clarifications
- Standard terms & conditions
- Building floor plan
- Building specifications
- Schedule

Thank you for your consideration. If you are to have any questions at all please contact me at 209.846.7282 or via email at Stuart@pacificmobile.com.

Sincerely,

Stuart Kamstra
Senior Sales Consultant
209.846.7282

SALES AGREEMENT

Date 10/26/2017
 Quote Number 12318
 Contract Received Date 12/1/2017
 Proposed Delivery Date 3/2/2018



Sales Consultant:
 Stuart Kamstra
 P (209) 524-9128 F (209) 524-3413
 stuart@pacificmobile.com

Customer:

SHASTA COUNTY SUPPORT
 1600 COURT STREET
 Redding, CA 96001

Customer Contact:

David Wilburn, Purchasing
 530-225-5347

Delivery Address:

Shasta County Dept.
 2425 Breslauer Way
 Redding, CA 96001

| Project Name | "Response to RFQ 18-08 to provide one modular building" | | | |
|-----------------------|---|-----|---------------|-----|
| Project Summary | Provide and install a 24x50 size building | | | |
| ITEM | DESCRIPTION | Qty | Amount | Tax |
| Building | 24x50 Mobile Office - Built 2018 | 1 | \$ 105,389.00 | T |
| Building Installation | Provide project submittals and management (2% of project) | 1 | \$ 2,990.00 | |
| Ramps Purchased | Provide new TMP Galv-Alum style ADA straight ramp | 159 | \$ 5,722.00 | T |
| Steps | Provide new TMP Galv-Alum style ADA step & landing | 1 | \$ 1,788.00 | T |
| Transportation | Deliver building sections from manufacture to site | 2 | \$ 12,322.00 | T |
| Pilots | Delivery permits & driver per-diem | 2 | \$ 1,540.00 | |
| Engineering | Building, foundation, and ramp engineering | 1 | \$ 1,098.00 | |
| Building Installation | Labor to install building sections | 1 | \$ 2,657.00 | |
| Building Installation | Extra labor to remove running gear for 30" set and less ramping | 1 | \$ 885.00 | |
| Building Installation | Travel & per-diem for install crew | 1 | \$ 1,947.00 | |
| Building Installation | Repairs to stress cracks in wall texture after transport | 1 | \$ 1,440.00 | |
| Foundation Material | New steel pier and PT pad foundation | 40 | \$ 802.00 | T |
| Tie Downs | Provide & install cross-drive style seismic tie-downs | 16 | \$ 1,831.00 | |
| Ramp Installation | Deliver & install ADA ramp, landings, and step | 1 | \$ 1,678.00 | |
| Skirting Material | Provide painted skirt material & ship w/building | 1 | \$ 1,151.00 | T |
| Skirting Installation | Labor to install skirt framing & painted material on-site | 148 | \$ 2,167.00 | |
| Building Installation | Provide and install carpet and base on-site | 1 | \$ 8,083.00 | |
| Building Installation | Extra trip charge to install step & skirt after inspections | 1 | \$ 854.00 | |
| Title Transfer Fee | HCD registration only (County exempt from license fees) | 2 | \$ 216.00 | |

Warranty:

New Building - 1 year Mfg. warranty - 2 year Pacific Mobile warranty - 3 year Roof
 limited warranty - 5 year HVAC limited warranty

Payment Terms

100% due before delivery

| | |
|------------------|----------------------|
| SubTotal | \$ 154,560.00 |
| 7.250% Sales Tax | \$ 9,220.12 |
| Total | \$ 163,780.12 |

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Date 10/26/2017
Quote Number 12318
Proposed Start Date 12/1/2017
Proposed Delivery Date 3/2/2018



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| | |
|-----------------|---|
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| Project Summary | Provide and install a 24x50 size building |

Exceptions / Clarifications:

Prevailing wages and certified payroll is included for all site related work.
Performance & payment bonds not included, but are optional
Obtaining required County building permits, fees, and inspections not included.
Customer site must be dry, compacted, level, and accessible by normal truck delivery.
All costs to skate manually, crane, or forklift the building into position would be an additional cost.
Delivery does not include any special police escorts or pilots, due to unforeseen route detours required by Cal-Trans.
Any special site required escorts, safety meetings, or other site related downtime would be an additional cost.
Extra trip charges may incur if customer decides to stop work on site.
Modular building does not include any fire rating, alarm, detector, or sprinkler system.
Site improvements not included (fence, landscape, sidewalk, parking, lighting, etc.).
Site survey or soils testing not included, including pull testing of seismic anchors.
Preparation of modular building pad not included (Minimum of 1,000 PSF required, and +/- 6" grade difference assumed).
Any special site testing requirements would be an additional cost.
All horizontal sewer lines under modular building floor not included. We will just stub waste pipes through floor at each fixture.
All low voltage wiring, devices, panels, and monitoring not included. We will provide j-boxes with conduit stubbed into attic.
Site electrical connections are not included, we will provide (2) 125A 120V/240V sub-panels on modular building.
Proper site drainage or SWPPP plan not included.
Site security, temporary toilets, or garbage dumpsters not included.
ADA ramp final transition to grade not included.
Stand alone step access will meet ADA requirements.
Covered entrances or roof gutters not included, but can be included at additional cost.
Exterior paint is quoted as water based acrylic and brand specific, not rust inhibited enamel, since siding is a wood product.
Carpet flooring is quoted as Mohawk GL154 Faculty Remix, in lieu of Stati-Tuff III, which is an acceptable alternate per Mohawk.
Linoleum is quoted as .080 Armstrong Corlon product, in lieu of Mannington Primus/Lacosta.
Exterior siding is quoted as 3/8" LP Smart Panel, in lieu of T1-11, which we won't warranty for 1-year due to product failure.
All office furniture, chairs, & equipment not included.
Refrigerator and storage cabinets not included.
3/8" Calibrated core floor underlayment not included. Not required per shett vinyl & carpet mfg. Can be added during submittals
24 Ga. standing seam kynar roof covering not included. Substituted .045 White EPDM roofing. Can be added during submittals
Interior walls quoted as tape/texture/paint. Can be changed to vinyl wrapped gypsum during submittals.
Refer to attached building specifications and project schedule for additional information.

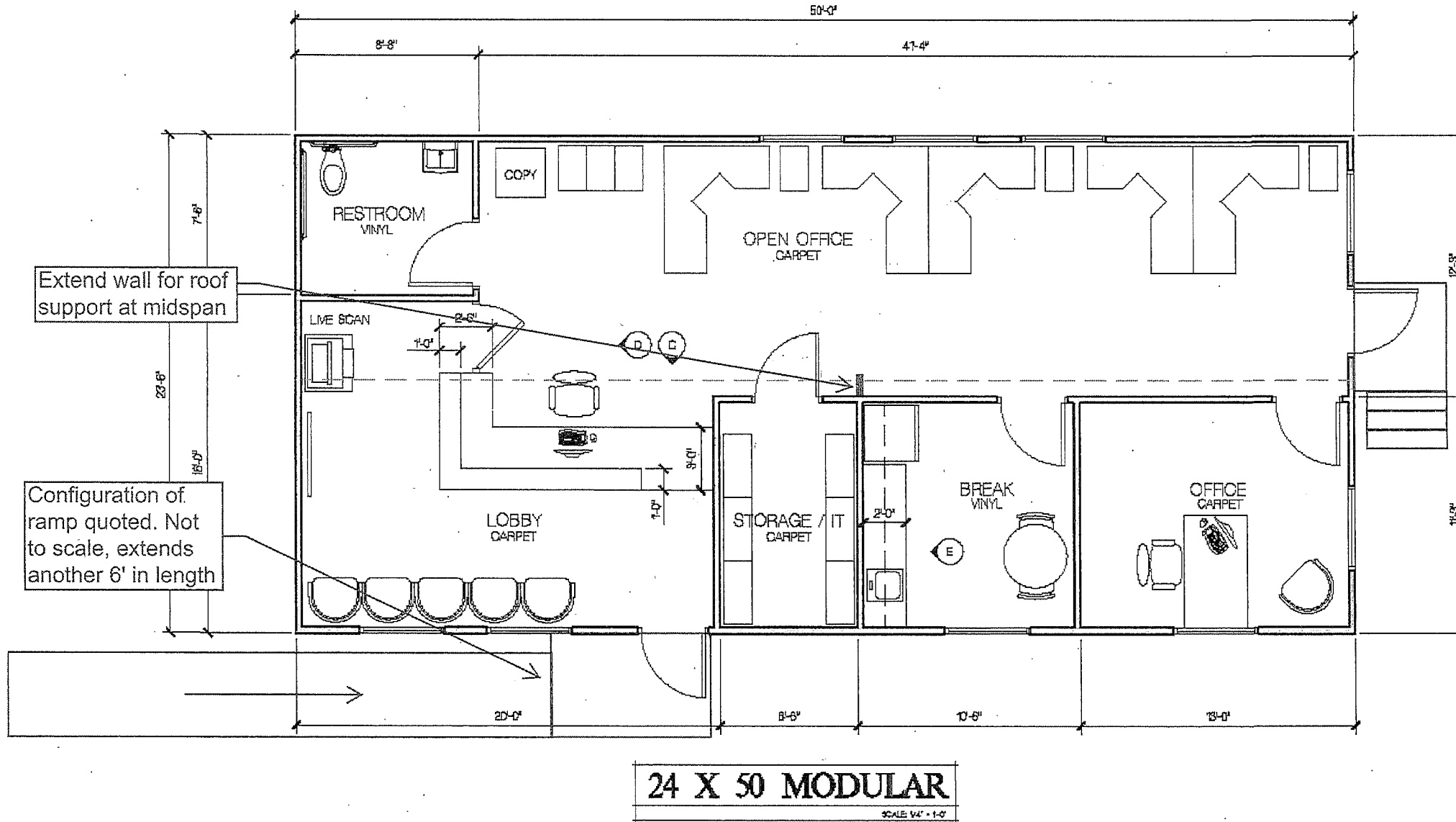
SHASTA COUNTY SUPPORT SERVICES Initials



ADDITIONAL TERMS AND CONDITIONS

1. **AGREEMENT** The essence of the contract set forth on the face page of this Agreement is that Pacific Mobile Structures, Inc. ("Seller") agrees to provide and deliver the specified mobile/modular building(s) and related equipment (Property); and, in exchange, Buyer will fulfill the specified payment terms. Seller and Buyer's signatures acknowledge the following terms and conditions have been reviewed and are also part of this Agreement.
2. **PAYMENT FINANCING** Buyer agrees to indicate in writing (under the payment terms on the face page of this Agreement) if Buyer's purchase is subject to financing. Buyer agrees that representing in bad faith or without a reasonable basis that financing is forthcoming from a third-party is deemed a breach of this Agreement and will subject Buyer to the default clause remedies set forth below. If Buyer makes a good faith and reasonable representation but is unable to ultimately obtain third-party financing sufficient to satisfy the payment terms, Buyer agrees that Seller has the option to extend reasonable financing terms and Buyer will be obligated to enter into a retail installment contract and sign a security agreement or other agreement as may be required for Seller to finance Buyer's purchase.
3. **DEFAULT AND REMEDIES** Buyer is in material default and breaches this contract if Buyer: (1) fails or refuses to timely make the agreed upon payments; or, (2) delays the Seller's delivery or services over 30 days; or (3) otherwise fails to satisfy the Agreement terms and conditions. If Buyer defaults, Seller may cancel this contract; and/or repossess its Property; and/or retain a portion of any payments already made by Buyer, sufficient to adequately compensate Seller for expenses or losses caused by Buyer's default. If Seller has canceled the contract, or if Buyer has committed a material breach, then Buyer cannot thereafter claim to be canceling the contract and be entitled to a return of any payments already made by Buyer until Seller has had a reasonable opportunity to account for and deduct any damages (including costs incurred up to the time of cancellation) owed from any payments already made by Buyer. If Buyer has not made any payments or made payments that are insufficient to cover all losses, Seller will take other collection action (including legal). If repossession is necessary, Buyer will be liable for all repossession costs.
4. **SITE CONDITIONS** Buyer/Owner is aware that the delivery site must be dry, compacted level and accessible for industry standard maneuvering by normal mobile/modular truck tow. If the site's condition reasonably prevents delivery, then the extra costs for equipment, labor and down time to remedy the situation are the Buyer/Owner's responsibility and will be addressed by change order.
5. **SCHEDULE, DELAYS, INCREASE IN PRICE AND/OR TIME, STORAGE** Delivery and any setup work will begin and be substantially completed on the dates set forth on the face page of this agreement and/or in an addendum modifying the dates. However, delays may occur due to unforeseen circumstance beyond Seller's control, including, but not limited to: extreme weather conditions; fire; transportation delays; unavoidable accidents or circumstances; unacceptable site conditions; Buyer's acts or omissions. Excusable delays do not subject Seller to penalties or damages. In reasonable instances, Seller may modify the Contract price to reflect additional incurred expenses and/or modify the Schedule to account for delays. If Buyer delays delivery, a pro-rated monthly storage fee at a rate of \$0.20 per square foot of each floor will be assessed. If space is unavailable, Buyer must either transport to an alternative site or Seller will do so unilaterally and pass the expense to Buyer.
6. **CHANGES** Seller may add to or deduct from the amount of work covered by this Agreement, and any changes so made in the amount of work involved, or any other parts of this Agreement, shall be by a written change order hereto setting forth in detail the changes involved and the value thereof which shall be mutually agreed upon between the Seller and the Buyer.
7. **TAXES** Buyer shall be solely responsible for filing the appropriate federal, state and local tax forms, and paying all such taxes or fees, including sales taxes, estimated taxes and employment taxes, due with respect to Buyer's purchase under this Agreement.
8. **TITLE AND RISK OF LOSS** Ownership title to the Property shall pass to Buyer when the purchase price is paid in full. However, Buyer assumes and bears the risk of Property loss the moment the Property is delivered to the Buyer's site. It is Buyer's responsibility to arrange with Buyer's insurance representative adequate and timely insurance coverage. Buyer waives any claims against Seller relating to risk or loss after delivery, even if Buyer's insurance is not yet effective. The sole exception to the above is that any loss caused by Seller's operations during delivery and/or any agreed upon set-up will be covered to the extent it falls within Seller's CGL insurance policy coverage.
9. **INDEMNITY, INSURANCE AND WAIVER OF SUBROGATION** Buyer/Owner shall be responsible for obtaining and maintaining its own liability and property insurance. Seller/Contractor agrees to defend, indemnify and hold harmless Buyer/Owner from claims for bodily injury and property damage caused by Seller's negligence. However, this indemnification is contingent upon Seller's CGL insurer providing coverage and is limited to the amounts paid by Seller's CGL insurer. Buyer/Owner agrees to defend, indemnify and hold harmless Seller/Contractor and its Subcontractors from claims for bodily injury and property damage caused by the negligence of Buyer/Owner and its agents. Buyer/Owner and Seller/Contractor waive all non-trustee rights against each other for damages caused by risks covered by insurance.
10. **DISPUTE RESOLUTION** The parties shall first endeavor to settle disputes through informal direct discussions. If unsuccessful, any party may serve a written Notice requesting resolution that: explains the dispute in detail and provides all supporting evidence; and appoints a senior representative to negotiate the Dispute on its behalf. Buyer must serve such Notice to Seller's corporate office. If unsuccessful, the parties may seek non-binding mediation. Lastly, either party may submit the Dispute to the American Arbitration Association for arbitration.
12. **ATTORNEY FEES; COLLECTION FEES; LIMITATION OF LIABILITY** Seller/Contractor is entitled to recover reasonable pre-judgment and post judgment interest and other collection expenses, including attorney fees, incurred if Buyer/Owner defaults on payments. Except for collection, arbitration or litigation actions, remedies shall be limited to direct out of pocket costs, unless noted otherwise herein.
13. **SAFETY** Buyer/Owner shall assure, insofar as is reasonably possible, safe and healthful site conditions, including, but not limited to: assuring Buyer's site complies with all applicable health, safety and environmental laws; and, assuming supervisory responsibility and function of all non-construction related parties on site during delivery and any set-up. Buyer/Owner shall be solely liable and responsible for any safety violation or deficiency.
14. **GENERAL** This Agreement: (a) contains the entire Agreement between the parties and supersedes any and all other documents or information exchanged; (b) shall not be assigned or transferred in any manner by the Buyer without the prior written consent of the Seller/Contractor; (c) may be modified only in a writing signed by both parties; (d) shall be governed by Washington State law and, if necessary, litigated in Washington State, either, in King, Thurston or Lewis Counties at Seller's discretion; (e) the failure to insist on the performance of any part(s) of this Agreement, or to exercise any rights, shall not be construed as a waiver or relinquishment of such term, covenant or condition or right; and, (f) if any part of this Agreement, its Addendum or other related documents are found to be unenforceable, the remaining parts shall still be in full force and effect. This Agreement may be executed and delivered via facsimile or other electronic means, with the same effect as the original.

In Acceptance, Initials _____

**FLOOR PLAN**

Shasta County RFQ 18-08

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BUILDING SPECIFICATIONS:**Project Information:**

| | | | |
|-----------------|-----------|-------------|-------------|
| Building size: | 24x50 | Wind load: | 110 MPH ✓ |
| Square footage: | 1200 | Floor load: | 100# ✓ |
| Occupancy: | B | Roof load: | 30# ✓ |
| Const. type: | VB | Roof slope: | ¼" per foot |
| Seismic zone: | IV | WUI zone: | No |
| Climate zone: | 11 | Sprinkler: | No |
| Foundation: | Temporary | State Appr: | CA |

Code Compliance and Applicable Standards:

2016 Building Administrative Code (CAC), Part 1, Title 24 C.C.R.
2016 California Building Code (CBC), Volumes 1 & 2, Part 2, Title 24 C.C.R.
2015 International Building Codes Volumes 1-2 & 2016 California Amendments
2016 California Electric Code (CEC) Part 3, Title 24 C.C.R.
2014 National Electric Code & 2016 California Amendments
2016 California Mechanical Code (CMC), Part 4, Title 24 C.C.R.
2015 IAPMO Uniform Mechanical Code & 2016 California Amendments
2016 California Plumbing Code (CPC), Part 5, Title 24 C.C.R.
2015 IAPMO Uniform Plumbing Code & 2016 California Amendments
2016 California Energy Code, Part 6, Title 24 C.C.R.
2016 California Fire Code, Part 9, Title 24 C.C.R.
2015 International Fire Code & 2016 California Amendments).
2016 California Green Building Standards Code, Part 11, Title 24 C.C.R.
2016 California Referenced Standards Code, Part 12, Title 24 C.C.R.
NFPA 13 Automatic Sprinkler Systems, 2013 Edition (where applicable).
NFPA 72 National Fire Alarm Code 2013 Edition (where applicable)
(Note: See UL Standard 1971 For "Visual Devices")

BUILDING SPECIFICATIONS:

Materials:

Chassis / Foundation

- Outrigger Chassis with 12" main I-beams, with (3) new axles and detachable hitch
- Steel pier and PT wood pad foundation
- Seismic tie-downs with wood skirt to conceal foundation

Step / Ramp Access

- TMP brand, Galv-Alum style, with guardrails at 4" OC
- Step to be 5x5 landing, with up to 32" tall step attachment
- Ramp to be 5x8 landing with maximum of 30' ramping

Floor

- 2x10 at 16"O/C, R-30 unfaced insulation
- 3/4" tongue & groove plywood decking
- Reinforced plastic bottom board weather/rodent barrier
- Sheet vinyl self-coved (Restroom & breakroom)
Armstrong Corlon product
- Glue-down carpet with 4" vinyl base (Remainder)
Mohawk Faculty Remix product

Exterior walls

- 2x6 at 16"O/C, R-19 kraft faced insulation
- 3/8" Smart-Panel wood siding with 8" OC grooves, over building wrap
- Water based acrylic paint – custom colors matched by local paint supplier

Interior walls

- 2x4 at 16"O/C, R-11 unfaced insulation
- 1/8" White 4' tall wainscot FRP, over 1/2" greenboard (Restroom only)
- 1/2" Gypsum tape & textured, 1-prime coat, 2-finish coats (Remainder)

BUILDING SPECIFICATIONS:

Roof

- 2x12 at 16"O/C, R-38 unfaced insulation
- Wood mateline beam supported with exposed column at midspan
- 7/16" OSB roof sheathing
- .045 White EPDM roof covering over 30# felt
- 2x4 Armstrong #2910 Fiberglass Tiles w/Suspended Ceiling T-Grid (8' nominal ceiling height)

Exterior Doors

- 3068 18 Ga. hollow metal painted doors w/16 Ga. hollow metal painted KD Frame
- Schlage ND53 Series keyed lockset, Tell 600 series closer
- 24"x30" View-Lite

Interior doors

- 3068 Painted solid core door w/prefinished Timely door frame
- Privacy Tell Grade 2 (Restroom)
- Passage Tell Grade 2 (Remainder)

Windows

- 4030 Dual glazed Clear Low E, horizontal sliding exterior window, white vinyl frame
- 1" mini-blinds

Electrical

- (2) 125 Amp 1 Phase Ext. mounted panel w/ main breaker. Square D brand
- EMT flex conduit raceway
- Duplex 20 Amp outlets, and (3) dedicated circuits
- 2x4 Recessed troffer lighting w/LED bulbs and electronic ballast
- 20W LED Wallpack exterior porch lights with photocells
- (16) 2x4 J-Box with pull string for future phone/data/fire
- 6x6x6 Telephone/Data inlet box (with two 3/4" conduit and pull string to attic space)
- Wall & ceiling mounted occupancy sensors
- Lighting controls per CA energy codes

BUILDING SPECIFICATIONS:

Plumbing

- Porcelain floor mount tank type water closet
- Porcelain wall mount lavy w/lever handle faucet
- Stainless steel 22"x25" single-compartment sink w/gooseneck faucet
- Wall mounted instantaneous water heaters (Lavy & Sink)
- 24"x36" Mirror, ADA grab bars, toilet paper dispenser, door signs
- ABS waste lines, copper water lines w/pipe insulation

Mechanical

- (2) 3-Ton Bard endwall mounted HVAC's
- Programmable T-stat
- Fiberglass supply & return ductwork, with R/A plenum wall
- 2x2 lay-in registers, and smoke duct detectors per code
- Ceiling mounted restroom exhaust fan per code

Casework

- Breakroom plastic laminate base cabinet, countertop, and upper
- Breakroom plastic laminate microwave shelf
- Reception 30" deep desktop, 12" deep counter, bank of drawers



Tenative Job Schedule

To:

Shasta County Department of Support Services
1600 Court Street
Redding, CA 96001

Project #:**Delivery Date:****Permit#:**

Unit Type: Modular

Customer Contact:

Monica Fugitt

Phone:

530-229-5346

Project Name: Response to RFQ 18-08 to provide one modular building

Project Address: 2425 Breslauer Way Redding, CA

Sales Associate: Stuart Kamstra

Project Manager: Melissa Kuchan

Foreman/Contractor: Marc Covert

Foundation Type: Steel Pier

Manufacturer:

Schedule:**Tenative Date:**

| | |
|---|----------|
| Proposals Due | 10/27/17 |
| Contract award date | 12/01/17 |
| Submittals due 1st round | 12/22/17 |
| Review submittals and receive back | 01/05/18 |
| Submittals due 2nd round | 01/12/18 |
| Review submittals and receive approval to proceed | 01/19/18 |
| Submit drawings to HCD for plan check | 01/26/18 |
| Start fabrication of building off-site | 02/12/18 |
| Production complete and final inspections by HCD | 02/28/18 |
| Deliver building sections to site | 03/02/18 |
| Complete building install on foundation, along with ramp access | 03/06/18 |
| Complete interior walls & flooring finish | 03/12/17 |
| Building walk-thru for punch list, along with local County inspections | 03/13/17 |
| Return trip to complete building skirt & step installation, after inspections | 03/19/17 |
| Anticipated occupancy date | 03/23/17 |

PLEASE BEAR IN MIND THE THREE VARIABLES INVOLVED WITH THIS SCHEDULE:

INCLEMENT WEATHER OR ACTS OF GOD Pacific Mobile has no control over delays caused by severe weather conditions. This could cause delays to construction of site built roof and/or foundation work.

CUSTOMER APPROVAL OF DRAWINGS It is critical that we have a 100% complete approval of the building floor plans by the date shown above. Changes made after that date may affect the delivery date. Design changes that will result in a schedule delay will be communicated to the customer and a new schedule will be provided.

LOCAL PERMITS Pacific Mobile will be providing our customer a Gold Seal modular building plan. Obtaining local building permits was not in our scope of work, therefore Pacific Mobile will not be responsible for any delays in the delivery schedule due to obtaining a building permit.